

# A THEORY OF ECONOMIC DEVELOPMENT WITH ENDOGENOUS FERTILITY

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In this paper I build a unified model of economic growth to account for the time-series evolution of output, fertility, and population in the industrialization of an economy. Specifically, I merge the unified growth models of Galor and Weil [*American Economic Review* 90 (2000), 806–828] and Hansen and Prescott [*American Economic Review* 92 (2002), 1205–1217] to capture the importance of human capital formation, fertility decline, and the transition from agriculture to industry in transition from stagnation to growth. Moreover, I also incorporate young adult mortality into the model. Initially, the aggregate human capital and return to education are low and the mortality rate is high; therefore parents invest in quantity of children. Once sufficient human capital is accumulated and mortality rates are reduced, thanks to increasing life expectancy, with the activation of the modern human capital-intensive sector, parents start to invest in the quality of their children. The simulation of the model economy improves upon the quantitative performance of the existing literature and successfully captures the evolution of fertility, population, and GDP in the British economy between 1750 and 2000.

**Keywords:** Industrial Revolution, Malthusian Growth, Economic Development, Demographic Change

## 1. INTRODUCTION

The process of industrialization or in broader terms economic development can be categorized into three stages [Galor and Weil (1999, 2000), Hansen and Prescott (2002), Galor (2005)]. The first stage is called the Malthusian stage, where low (or no) population growth goes hand in hand with low (if any) growth in output per capita. In the second stage of development, called the post-Malthusian stage, technological progress rises and both output per capita and population grow, meaning that the growth rate of output is higher than the growth rate of population. Finally, there is the modern stage,<sup>1</sup> where output per capita continues to grow, whereas the population growth is low (if any).

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Even though there are no strictly defined time periods for the three stages, the Malthusian stage accounts for most of history up to the end of the 1700s quite well. Galor and Weil (1999, 2000) and in particular Galor (2005) characterize this stage as one with little education or human capital, low productivity, and a high gross reproduction rate but much a lower net reproduction rate (due to high mortality), in turn leading to low population growth. The industrial revolution, starting roughly sometime between 1760 and 1840 [Floud and McCloskey (1994)], leads to the second stage, the characteristics of which lasted up to the twentieth century. The fertility rate did not decrease much in the transition [Galor and Weil (1999, 2000) and Galor (2005)], but the greater reduction in mortality (or increase in life expectancy)<sup>2</sup> led to an increase in population. However, the growth rate of output was higher than the growth rate of population, so in this stage output per capita increased and living standards improved, contrary to the well-known predictions of the Malthusian growth theory. Finally, the modern stage, in which population growth rates started to decline, began approximately in the first half of the twentieth century. The main characteristics of this stage are low fertility and mortality, increased level of education and human capital, and high productivity growth. The characteristics of this stage, along with those of the previous ones, are well documented by Galor and Weil (1999, 2000), Hansen and Prescott (2002), Doepke (2004), Galor (2005), Bar and Leukhina (2010), and more recently Galor (2010).

The main purpose of this paper is to build a unified model of economic growth and demographic change that can account for the characteristics of growth in output and population through the process of economic development in the United Kingdom as described in Lucas (2002). The model constructed in this paper is a combination of the Malthusian and Solow growth models with an additional human capital-intensive production function that allows for spillover effects. It is a standard general equilibrium growth model with overlapping generations and endogenous fertility decision. On the production side there are two different technologies that differ in their total factor productivities (TFP) and use of factors. The first one, called the *primitive* technology, is assumed to employ effective labor (the product of number of workers, the portion of time devoted to work by each worker, and the level of human capital that each worker possesses), reproducible capital, and a fixed amount of land. The second technology, titled the *modern* production function, does not use land as an input, but employs effective labor and capital only, and also allows spillover effects. Human capital for each worker depends on the education of the worker, determined by his or her parents and the rate of technological change, as in Galor and Weil (2000) and Lagerlof (2006). Moreover, I also introduce mortality into the model by assuming that each generation of households may live up to two periods, but only a fraction of them, depending on the young-adult mortality rate, survive to the second period. With the help of this specification, in equilibrium I am able to obtain a formula for optimal fertility level as a function of technological improvement, mortality, and education. Initially, only the primitive sector is active, the aggregate human capital

and return to education are low, and the mortality rate is high; therefore parents have more incentive to invest in quantity of children. Once sufficient human capital is accumulated and mortality rates are reduced, with the activation of the modern human capital-intensive sector, parents have more incentive to invest in the quality of their children.

The numerical exercise I present at the end of the paper reflects the characteristics of the three periods discussed in the beginning. The simulation is done for nine periods corresponding to 300–350 years.<sup>3</sup> Assuming that the model economy starts in the early eighteenth century, I track the evolution of the variables of the economy up to the end of the twentieth century. The model generates series for output, output per capita, and fertility and population growth that successfully match the data from the British economy.

This paper is related to various other works in the literature. In accounting for the transition, the model embodies elements from Tamura (1996), Galor and Weil (2000), Stokey (2001), Hansen and Prescott (2002), Lagerlof (2006), and Bar and Leukhina (2010). Moreover, the representative agent's maximization problem with endogenous fertility is similar to the one used in unified growth theory by Galor and Weil (2000) and many others.

In the related literature, Galor and Weil (2000) and Hansen and Prescott (2002) deserve more discussion, as they are closely related to the present study.

Galor and Weil (2000) is the main point of departure of the model with respect to individual decision-making and the production of human capital. They present a one-sector OLG model with endogenous technological progress and fertility to account for the evolution of output, population, and technology.<sup>4</sup> The present study, even though largely consistent with their results, extends their paper with important modifications and differences. Specifically, as Galor (2005) also mentions, the analysis of Galor and Weil (2000) does not explicitly incorporate the structural transformation from a primitive technology to a modern one. In my paper, however, this transformation explicitly exists and contrary to Hansen and Prescott (2002), it is related to human capital accumulation. This is one of the key mechanisms generating the evolution of population in the model. Furthermore, adding young-adult mortality to the model helps to account for the different behavior of fertility and population growth rates in the data. Finally, the present study also complements Galor and Weil (2000) by quantitatively accounting<sup>5</sup> for the evolution of output, population, and fertility in the United Kingdom through and after the industrial revolution. In summary, the present study nicely fits the ideas proposed in Galor and Weil (2000) and complements the related literature.

Hansen and Prescott (2002) is the other point of departure of this study, especially for the production side of the model. Similarly to the present study, they develop an OLG model with two sectors in which the economy shifts from an agricultural sector to an industrial sector in the course of economic development.<sup>6</sup> However, unlike other unified growth theories and the model presented in this paper, their model simply assumes population growth to be a function of growth in consumption, thereby lacking microfoundations for factors behind its transition.

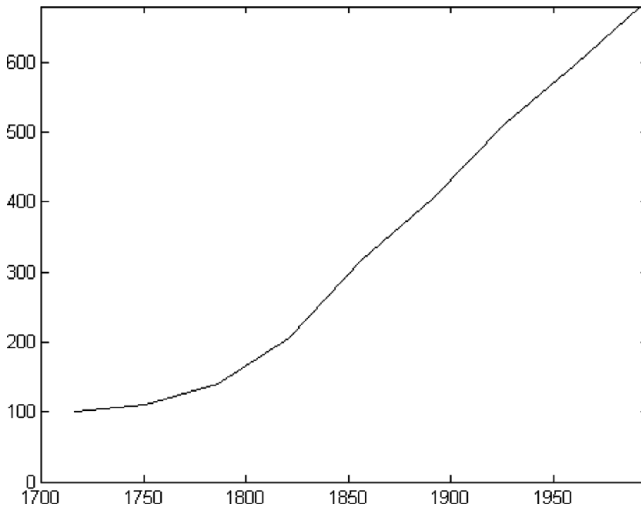


FIGURE 1. Population.

Moreover, human capital formation, which appears to be one of the central forces in the unified growth literature, is absent in Hansen and Prescott (2002). As Galor (2005) also argues, such a reduced-form analysis does not identify the economic factors behind the process of technological change, nor the forces behind the demographic dynamics. The main value added by the present study, on the other hand, is filling in the gap in Hansen and Prescott (2002) by incorporating human capital formation with microfoundations and endogenous population dynamics into the model. This allows to better identify the economic factors behind the evolution of output and population, as well the factors behind the process of technology change. Specifically, it shows that human capital plays a central role in sustaining the rate of technological progress in the industrial sector and in generating the demographic transition.

The rest of this paper is organized as follows: In the next section, I discuss some empirical facts from United Kingdom to motivate our model. In Section 3, I present the model economy, define a competitive equilibrium, and solve it. Simulation of the model economy in its transition through the three stages is then presented in Section 4. Finally, I offer concluding remarks in Section 5. The Appendix presents an easy proof of Proposition 2 of Section 3.

## 2. EMPIRICAL MOTIVATION

The claim that the economic history can be analyzed in three periods can be easily validated when one looks at historical data. One can see the different characteristics of the three periods by looking at GDP, GDP per capita, and population figures. Figure 1 below<sup>7</sup> illustrates the behavior of the population of the United Kingdom

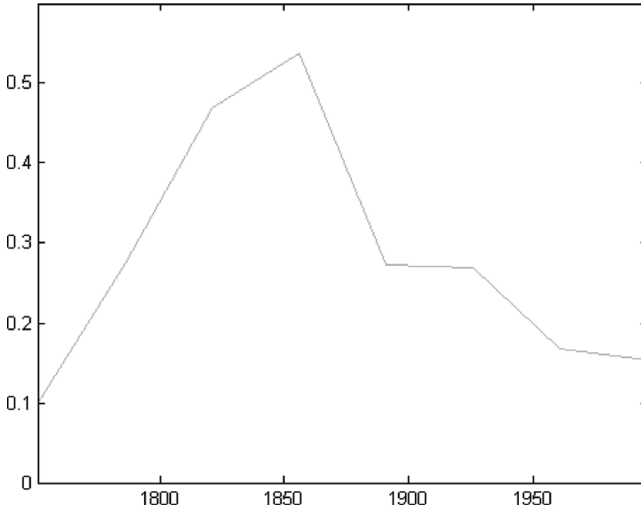


FIGURE 2. Population growth rate.

after 1700. The increase in population in the long run is obvious. But more important is the slope of this curve, namely, the growth rate of population over time.

Figure 2 shows the population growth rate derived from the data in Figure 1. Even though there are some fluctuations, the trend is that the growth rate jumps from a very low level to a higher level after the start of the industrial revolution and then decreases over the long run almost to its original level. Excluding the fluctuations, and looking at the trend, this picture confirms the demographic transition in the three different stages that we hypothesized in the previous section.

There are various reasons that population statistics follow such patterns. Decomposing the growth rate of population to observe the fertility and mortality rates can be a step toward that purpose. For that purpose, Figure 3 documents the evolution of the gross reproduction rate (GRR) and the average life expectancy in England.<sup>8</sup> The gross reproduction rate, which was slightly above two before the industrial revolution, jumps to almost three in the 1820s but decreases thereafter almost to one at the end of the 20th century. In the OLG model economy that we will discuss in the next section, the mortality rate will be the probability that the representative agent born at period  $t$  will die before  $t + 1$ , which has no counterpart in the data. Therefore, throughout the simulation, we will assume that the average life expectancy documented in Figure 3b has a negative relationship with the mortality rate in our model, even though the form of this relationship is unknown. (A specific functional form will be assumed to capture this relation later in the paper.) For now, the data show that the average life expectancy increases uninterruptedly after the industrial revolution. Notice that the increase in GRR and life expectancy positively affects population growth. But when the GRR starts

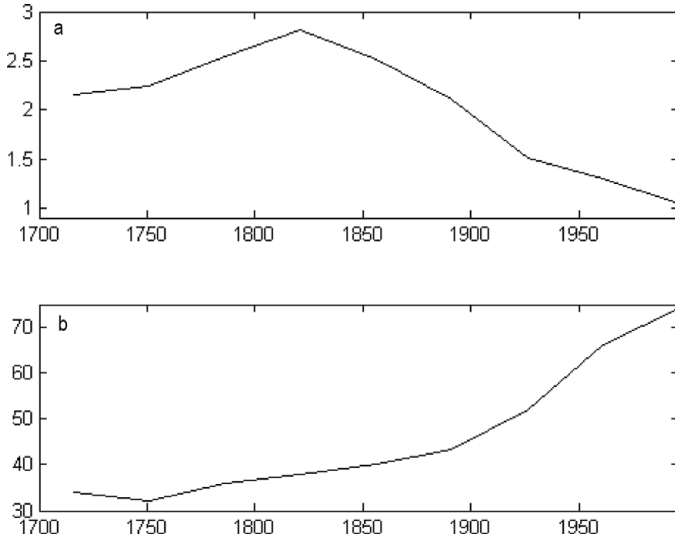


FIGURE 3. (a) Gross reproduction rate; (b) average life expectancy.

to decrease over time, the population continues to grow as the life expectancy becomes higher. Toward the end of the twentieth century, growth in life expectancy ceases and GRR decreases (almost to one), which accounts for the slowdown in the population growth rate.

Figure 4 looks<sup>9</sup> at GDP and GDP per capita in the United Kingdom. The increasing trend of both variables after the industrial revolution is obvious. As

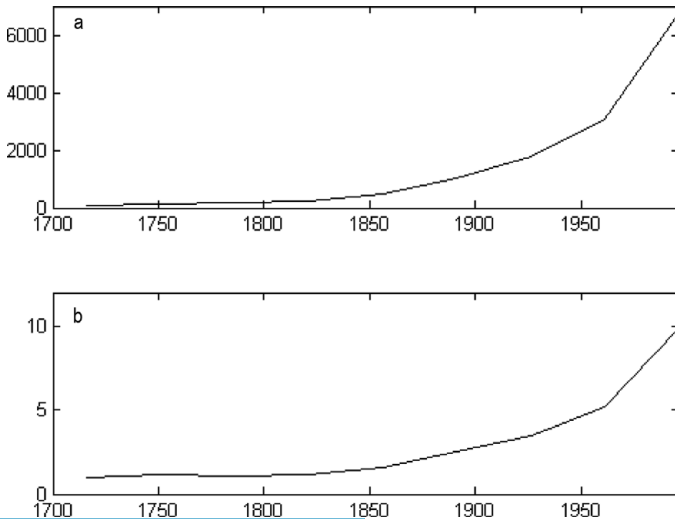


FIGURE 4. (a) GDP; (b) GDP per capita.

discussed in the Introduction, prior to the industrial revolution, the growth in GDP is balanced by the growth in population, so that the growth in GDP per capita is low (if any). But in the second stage both variables start to grow uninterruptedly.

As a summary of these figures, we can conclude that the three stages that are discussed in detail in the previous section are observable from the documented data. Now I build a model to explain these observations.

### 3. THE MODEL

#### 3.1. Households' Problem

Overlapping generations live for two periods. A young household born in period  $t$  has the following utility function:

$$\log c_t^t + \beta(1 - \xi_t) \log c_{t+1}^t + \gamma n_t^{1-\epsilon} h_{t+1}(e_{t+1}). \quad (1)$$

Here  $c_t^t$  is consumption by the young household in period  $t$ , whereas  $c_{t+1}^t$  is its consumption when old.  $\xi_t$  is the probability that the young household does not survive period  $t$ . Besides its own consumption, the representative household can choose the number of children it is going to have,  $n_t$ , and the amount of education it should invest in for its children,  $e_{t+1}$ .  $\gamma$  and  $\epsilon$  are simply parameters that show the level of altruism the household has toward its children.

Human capital evolves according to the equation

$$h_{t+1}(e_{t+1}, g_t) = \psi(e_{t+1}, g_{t+1}), \quad (2)$$

where  $g_{t+1}$  is the rate of average technological progress, which will be defined in more detail with technology. I further assume that  $\psi$  satisfies  $\psi_e > 0$ ,  $\psi_{ee} < 0$ ,  $\psi_g < 0$ , and  $\psi_{gg} > 0$ . The first two conditions indicate that education increases the level of human capital, but at a decreasing rate. For the other two conditions, the assumption is that faster technological progress erodes human capital by making knowledge obsolete, but at a decreasing rate.<sup>10</sup>

Throughout the simulation, I will assume the following functional form for the human capital accumulation function:

$$h_{t+1}(e_{t+1}, g_{t+1}) = \psi(e_{t+1}, g_{t+1}) = \frac{a + be_{t+1} - g_{t+1}}{a + be_{t+1} + g_{t+1}}. \quad (3)$$

This form obviously satisfies the four properties listed above.<sup>11</sup>

At any period  $t$ , the young agent born at  $t$  can spend his or her income for consumption,  $c_t$ , buying capital,  $k_{t+1}$ , or land,  $l_{t+1}$ . He or she earns rent from capital and land in the next period. Note that the depreciation rate is assumed to be equal to 1. The agent's labor income at period  $t$  depends on the wage rate,  $w_t$ , the level of human capital that the agent possesses,  $h_t(e_t)$ , and the amount of time that he or she spends working,  $z_t$ . The more time he or she spends at work, the less education he or she can provide for his or her  $n_t$  children. Parameters  $a$

and  $b$  represent the time cost of raising children.<sup>12</sup> (In the simulation, they will be assumed to be fixed numbers.) The agent does not work at  $t + 1$ .

Accordingly, the households' budget and time constraints are given by

$$c_t^t + k_{t+1} + p_t l_{t+1} = w_t h_t(e_t) z_t, \tag{4}$$

$$c_{t+1}^t = r_{K,t+1} k_{t+1} + (p_{t+1} + r_{L,t+1}) l_{t+1}, \tag{5}$$

$$z_t + n_t(a + b e_{t+1}) = \bar{z}, \tag{6}$$

where  $p_t$  stands for the relative price of land.

### 3.2. Technology

The model I present in this paper is an OLG model with two different technologies. The *primitive* sector employs land, effective labor, and physical capital to produce output. The second sector, called the *modern* sector, does not employ land. The production functions are given by

$$Y_{P_t} = A_{P_t} K_{P_t}^{\alpha_P} H_{P_t}^{\theta_P} L_{P_t}^{1-\alpha_P-\theta_P}, \tag{7}$$

$$Y_{M_t} = A_{M_t} \eta(S_t) K_{M_t}^{\alpha_M} H_{M_t}^{1-\alpha_M}. \tag{8}$$

The variables  $A_i$ ,  $Y_i$ ,  $K_i$ ,  $H_i$ , and  $L_i$  refer to TFP, output, physical capital, effective labor, and land in sector  $i \in \{P, M\}$ . I also assume that  $A_{P_t} = A_{P_t}^t$  and  $A_{M_t} = A_{M_t}^t$ . This means that TFP in both sectors grow at an exogenous rate.

Remember that  $g_t$  is defined to be the rate of technological progress of the economy. With these two production functions in hand,

$$g_{t+1} = \frac{A_{t+1} - A_t}{A_t}, \tag{9}$$

where  $A_{t+1}$  is simply a weighted average of  $A_{P_{t+1}}$  and  $A_{M_{t+1}}$ ; i.e.,

$$A_t = \frac{Y_{P_t} A_{P_t} + Y_{M_t} A_{M_t} \eta(S_t)}{Y_t}, \tag{10}$$

where  $Y_t = Y_{P_t} + Y_{M_t}$ . So even though TFP in the two sectors grow at exogenous rates  $A_P$  and  $A_M$ , the aggregate TFP  $A_t$  is a function of various endogenous variables of the model.

Throughout the model, land does not depreciate and is fixed at 1. Because only the primitive sector employs land, this will imply that  $L_{P_t} = 1$  for any period  $t$ .

Consistent with the names of the production functions, the modern sector will be capital-intensive and effective labor-intensive compared to the primitive sector. Therefore, throughout the paper it will be the case that  $\alpha_P < \alpha_M$  and  $\theta_P < 1 - \alpha_M$ .

The modern sector exhibits spillover effects, which are represented by the function  $\eta(S_t)$ , where  $\eta'(S_t) > 0$ ,  $\eta''(S_t) < 0$ , and  $S_t = N_t h_t$  is the total level



of human capital in the economy. Note that this specification is not new in the literature.<sup>13</sup>

Because the depreciation rate for physical capital is assumed to be 1, the feasibility constraint of the economy<sup>14</sup> is given by

$$C_t^i + C_t^{i-1} + K_{t+1} = Y_{P_t} + Y_{M_t}. \quad (11)$$

For simplicity it will be convenient to assume that the same firm operates in each sector alone. Given values for  $A_i$ ,  $w$ ,  $r_K$ ,  $r_L$ , and  $S_t$ , this firm solves the following maximization problem subject to the production functions

$$\max Y_i - wH_i - r_K K_i - r_L L_i \quad i \in \{P, M\}. \quad (12)$$

### 3.3. Equilibrium and Characterization

Given  $N_0$ ,  $k_0$ , and  $\xi_t$  (and assuming that  $L_t = 1$  for all  $t$ ), a competitive equilibrium in this economy is defined to be sequences of household allocation  $\{c_t^i, c_t^{i+1}, k_{t+1}, l_{t+1}, z_t, n_t, e_{t+1}\}$ , firm allocations  $\{K_{M_t}, K_{P_t}, H_{M_t}, H_{P_t}, Y_{M_t}, Y_{P_t}\}$ , and prices  $\{p_t, w_t, r_{K,t}, r_{L,t}\}$  such that, given prices,

- (1) Households maximize their utility subject to the budget constraints specified above.
- (2) The representative firm maximizes its profits subject to the production functions.
- (3) Market clearing conditions hold. Specifically,

$$H_{M_t} + H_{P_t} = H_t = z_t h_t N_t, \quad (13)$$

$$S_t = h_t N_t, \quad (14)$$

$$L_{P_{t+1}} = L_{t+1} = l_{t+1} N_t = 1, \quad (15)$$

$$K_{M_t} + K_{P_t} = K_t = k_t N_{t-1}, \quad (16)$$

$$C_t^i + C_t^{i-1} + K_{t+1} = Y_{M_t} + Y_{P_t}, \quad (17)$$

$$N_{t+1} = n_t N_t. \quad (18)$$

Here are some theorems that are worth stating before I solve for the competitive equilibrium:

**PROPOSITION 1.** *For any wage rate  $w$  and capital rental rate  $r_K$ , the firm finds it profitable to operate in the primitive sector. This implies that  $Y_{P_t} > 0$  for all  $t$ .*

Proof. The proof of this proposition is in Hansen and Prescott (2002). ■

**PROPOSITION 2.** *Given a wage rate  $w$  and a capital rental rate  $r_K$ , maximized profit per unit of output in the modern sector is positive if and only if*

$$A_{M_t} > \frac{1}{\eta(S_t)} \left( \frac{r_K}{\alpha_M} \right)^{\alpha_M} \left( \frac{w}{1 - \alpha_M} \right)^{1 - \alpha_M}. \quad (19)$$

Proof. The proof of Proposition 2 is presented in the Appendix. ■

To make use of these propositions, in some period  $t$  one should first calculate

$$w_t = A_{P_t} \theta_P K_t^{\alpha_P} H_t^{\theta_P - 1} \quad (20)$$

and

$$r_{K_t} = A_{P_t} \alpha_P K_t^{\alpha_P - 1} H_t^{\theta_P}. \quad (21)$$

If Proposition 2 does not hold under these prices, then these are the equilibrium wage and capital rental rate. If Proposition 2 holds, then these are not equilibrium prices; instead, one should use the following system of equations:

$$w_t = A_{P_t} \theta_P K_{P_t}^{\alpha_P} H_{P_t}^{\theta_P - 1} = A_{M_t} \eta(S_t) (1 - \alpha_M) K_{M_t}^{\alpha_M} H_{M_t}^{-\alpha_M} \quad (22)$$

and

$$r_{K,t} = A_{P_t} \alpha_P K_{P_t}^{\alpha_P - 1} H_{P_t}^{\theta_P} = A_{M_t} \eta(S_t) (\alpha_M) K_{M_t}^{\alpha_M - 1} H_{M_t}^{1 - \alpha_M}. \quad (23)$$

In each period  $t$ , using these equalities and the market clearing conditions, it is straightforward to calculate  $K_{P_t}$ ,  $H_{P_t}$ ,  $K_{M_t}$ , and  $H_{M_t}$ .

Now consider the households' maximization problem: First note that from the first-order conditions one directly obtains an expression for  $e_{t+1}$ , which directly determines  $h_{t+1}$ :

$$e_{t+1} = \left( \lambda g_{t+1} - \frac{a}{b} \right), \quad (24)$$

where  $\lambda > 0$  is a constant, namely a function of some parameters of the model.<sup>15</sup>

First-order conditions also yield

$$p_{t+1} = p_t r_{K,t+1} - r_{L,t+1}. \quad (25)$$

Moreover, the budget constraint implies

$$N_t (w_t z_t h_t - c_t^t) - p_t = K_{t+1}, \quad (26)$$

and when I combine the budget constraint and first-order conditions, I obtain

$$c_t^t = \frac{w_t h_t z_t}{1 + \beta(1 - \xi_t)}. \quad (27)$$

Last, from first-order conditions one can derive

$$n_t^\epsilon = \frac{\gamma(1 - \epsilon) h_{t+1} z_t}{[1 + \beta(1 - \xi_t)](a + b e_{t+1})}. \quad (28)$$

Equations (28) and (6) yield a system of two equations and two unknowns:  $n_t$  and  $z_t$ . Given values of the parameters and  $\xi_t$ , it is straightforward to solve for both of them. Careful examination of equation (28) reveals that  $n_t$  also depends on the rate of technological progress through  $e_{t+1}$ . Everything being equal, this captures the Malthusian idea that technology may limit population growth, as in Kremer (1993).

**TABLE 1.** Values for basic parameters in the benchmark model

Parameter	Description	Value
$A_P$	TFP in the primitive sector	1.032
$A_M$	TFP in the modern sector	1.518
$\alpha_P$	Capital share in the primitive sector	0.1
$\theta_P$	Effective labor share in primitive sector	0.6
$\alpha_M$	Capital share in modern sector	0.4
$\beta$	Discount rate	1
$\gamma$	Degree of pure altruism of parents toward children	0.675
$\epsilon$	Constant elasticity of altruism per child	0.49
$a$	Fixed cost of each child	0.15
$b$	Educational cost of each child	1
$\bar{z}$	Total amount of time	20

Notice that  $N_t$  is the number of young agents (or workers) at any time  $t$ , whereas population at  $t$  is given by this number plus the number of old agents at time  $t$ ; i.e.,

$$\pi_t = N_t + (1 - \xi_{t-1})N_{t-1}. \quad (29)$$

So the population growth rate from  $t$  to  $t + 1$  is given by

$$\frac{\pi_{t+1} - \pi_t}{\pi_t} = \frac{N_{t+1} + (1 - \xi_t)N_t - [N_t + (1 - \xi_{t-1})N_{t-1}]}{N_t + (1 - \xi_{t-1})N_{t-1}}. \quad (30)$$

#### 4. SIMULATION

Notice that, given the parameters and the sequences of  $\{A_{M_t}, A_{P_t}\}_{t=0}^{\infty}$ , initial capital stock, and initial number of young agents ( $K_0, N_0$ , respectively), the initial price of land  $p_0$ , and the mortality  $\xi_t$ , all equilibrium allocations can easily be calculated. One complication is that, to compute  $p_0$ , I use a numerical (recursive) shooting algorithm similar to one used in Hansen and Prescott (2002). Moreover, note that  $g_{t+1}$  (which is one of the determinants of  $e_{t+1}$  and hence of  $z_t$ ) depends on  $A_{t+1}$ , the value of which is unknown in period  $t$  because it depends on shares of the two sectors in period  $t + 1$ . This requires using the numerical shooting algorithm to accurately obtain  $g_{t+1}$  in period  $t$ . I will describe the process in more detail below.

Before the discussion of the simulation exercise, there is one more task: choosing values for various parameters of the model. Most of the chosen parameters are consistent with the existing literature. Table 1 documents the values chosen for the key parameters of the benchmark model with mortality.

My choice of  $A_P, A_M, \alpha_P, \theta_P$ , and  $\alpha_M$  is from Hansen and Prescott (2002). Moreover, the values of  $a$  and  $b$  are from Lagerlof (2006). I calibrated  $\epsilon$  and  $\gamma$  to match the GRRs and population growth rates in 1716 and 1751. Finally, I normalized  $\bar{z}$  to a value of 20.

For the modern sector, the form of the spillover effect is assumed to be given by

$$\eta(S_t) = \frac{S_t + \nu}{S_t + 1}, \quad (31)$$

where  $\nu$  is less than 1. First, notice that this specification of the function satisfies the desired properties stated above. Furthermore, because the initial conditions are chosen so that the modern sector is idle at  $t = 0$ , this requires that  $\nu < 0.41$ .<sup>16</sup> Various values are experimented with, and the reported simulation of the benchmark model takes it to be equal to 0.2.

Moreover, I need values for  $\xi_t$ , which is the probability that the household does not survive to the second period. The evolution of the average life expectancy in the United Kingdom is plotted in Figure 3b. Assuming that each period in the model corresponds to a period of 35 years and the life expectancy in the United Kingdom is normally distributed with the mean values plotted in Figure 3b and a standard deviation of 25 years,<sup>17</sup> I can calculate  $\xi_t$ . With this I now have all information to do the simulation. To clearly understand the effect of  $\xi_t$  on the model, I run two simulations. In one of them I feed in  $\xi_t$ 's that I calculate from the data into the model in the way I describe above. In the second simulation, denoted by "model without mortality," I assume that there is no mortality whatsoever, i.e.,  $\xi_t = 0$ .

The simulation basically works as follows:

Because I assume that the economy initially is in the steady state with the primitive production function,  $g_0 = g_{-1} = A_P - 1$ .<sup>18</sup> Therefore, I also have  $e_0$  and  $h_0$ . Given  $\xi_0$ ,  $A_P$ ,  $A_M$ ,  $K_0$ ,  $N_0$ , and  $p_0$ , I can then calculate  $e_1$ ,  $h_1$ ,  $n_0$ , and  $z_0$  provided that I know  $g_1$ . However,  $g_1$  depends on whether Proposition 2 holds in period 1 or not. Now, if Proposition 2 does not hold in period 1, then  $g_1$  is simply equal to  $A_P - 1$ . In this case I can calculate  $e_1$ ,  $h_1$ ,  $n_0$ , and  $z_0$ . However, if Proposition 2 holds in period 1. Thus, I cannot assume that  $g_1 = A_P - 1$ : because this means that the modern sector is activated,  $A_1$  will not equal  $A_{P_1}$ . Instead, it will equal a weighted average of  $A_{P_1}$  and  $A_{M_1}$ . To calculate the weights for this average, I use a shooting algorithm and guess the weights of the primitive and modern sectors in total production in period 1 and calculate all the above-mentioned variables accordingly, including the output weights in period 1.<sup>19</sup> If my guess of the weights is above or below the calculated weights, I update my guess and recalculate. Using this algorithm, I simulate the model economy for nine periods from  $t = 0$ . Each period represents 35 years, as the idea is to simulate the transition of population and output from the beginning of the eighteenth century up to the third millennium.

Below I present the results of the simulation.

Figure 5 presents the evolution of the population in the model simulations together with the data. As evident from the figure, the model with variable  $\xi_t$  closely follows the evolution of the population in the data, whereas the model without mortality underestimates the level of population. Moreover, one can further evaluate the model's performance to account for the population by looking at Figure 6.

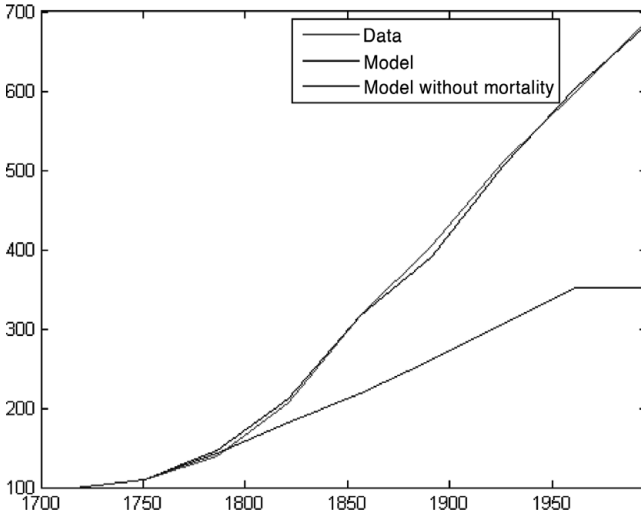


FIGURE 5. Population: data and model.

In the benchmark model with mortality, the population starts to grow at an increasing rate after the industrial revolution, but then its growth rate declines, as it is the case in the data. One reason that the population increases at an increasing rate is that the mortality rate  $\xi_t$  decreases as the life expectancy goes up. Increasing life expectancy is also the crucial factor behind the gradual reduction in population growth. That is also why the population growth declines steadily in the model without mortality.

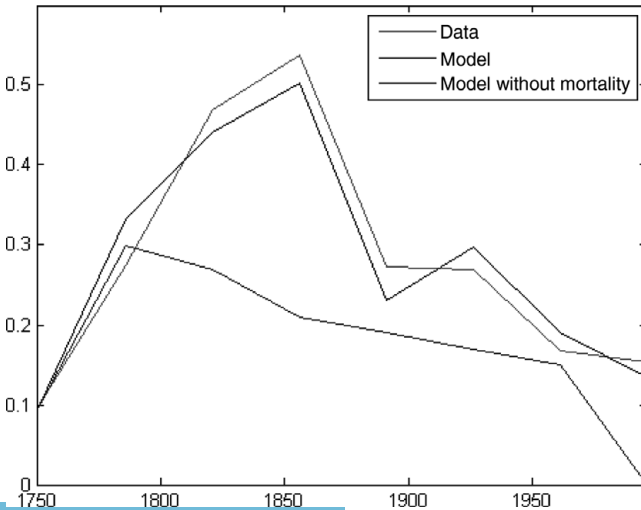


FIGURE 6. Population growth rate: data and model.

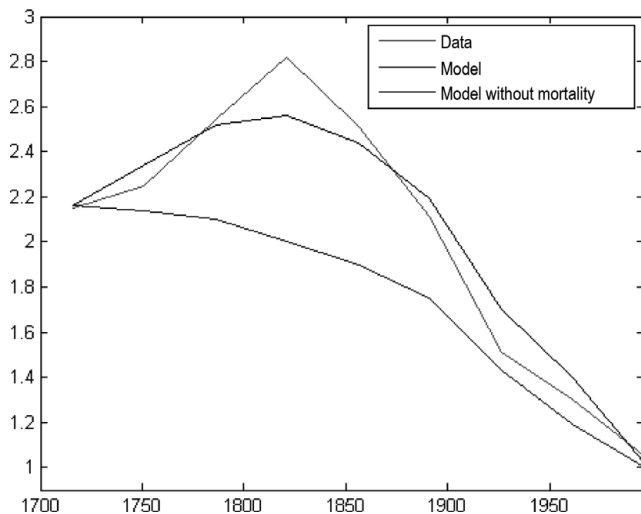


FIGURE 7. GRR: data and model.

Next, I plot the fertility rates  $n_t$  in Figure 7. Note that in the benchmark model the fertility increases first (which is the other reason that the population increases at an increasing rate) but then sharply decreases in the following periods, almost to 1. On the other hand, in the model without mortality, the fertility rate steadily declines and underpredicts its counterpart in the data.

In Figure 8, I observe what happens to output and output per capita, respectively. Here, I did not draw the output simulation without the mortality per se, because

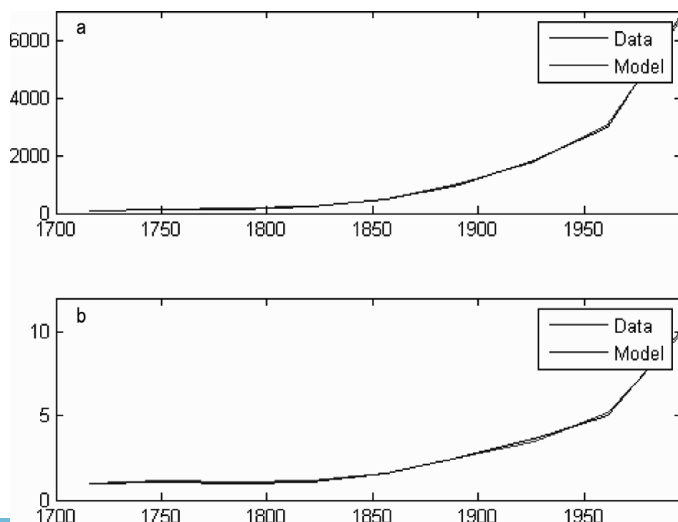
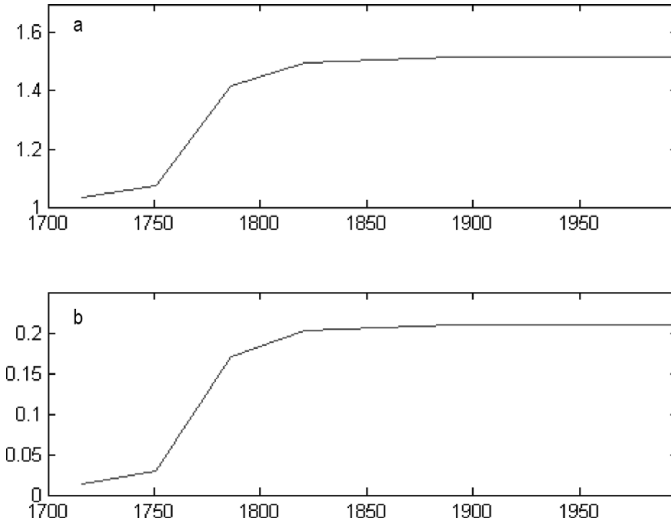


FIGURE 8. (a) Output and (b) output per capita: data and model.



**FIGURE 9.** (a) Growth rate of average technological progress; (b) fraction of total time spent on children.

there is no significant difference between the two model simulations. Note that output slowly increases from period 0, but with a parallel increase in the population, output per capita remains stagnant. With the industrial revolution this situation changes and both variables increase together.

Figure 9 shows the average rate of technological progress ( $g_t$ ) and the fraction of time spent for each child again in the benchmark model. They follow the same pattern, because the latter is an increasing function of the former. Time spent for each child goes from a level of 2% up to almost 21% of total available time of the parent. This explains the increase in the education and human capital of children.

Last, Figure 10 illustrates the evolution of the shares of the primitive and the modern sectors. The primitive sector never shuts down, but becomes very insignificant after the fifth period of the model, whereas the modern sector slowly becomes the dominant sector of the economy.

## 5. CONCLUDING REMARKS

In this paper I have built a unified model of economic growth to account for the time-series evolution of output, fertility, and population in transition through the industrialization of the British economy. For this purpose, I merged the models presented in Galor and Weil (2000) and in Hansen and Prescott (2002) to capture the importance of human capital formation, fertility decline, and the transition from agriculture to industry in transition from stagnation to growth. Furthermore, I also incorporated young adult mortality into my model, which made it possible to differentiate the behavior of fertility and population in certain periods. This way, the model captures explicitly the shift from a primitive to a modern sector in

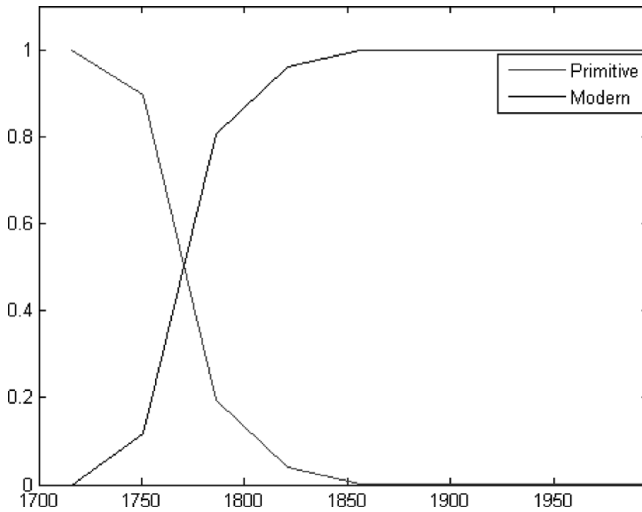


FIGURE 10. Output shares of sectors.

the transition from stagnation to growth, without assuming away human capital formation and the endogenous determination of population and fertility. Moreover, the presented simulations of the model economy significantly improve upon the quantitative performance of the existing literature by successfully capturing the evolution of fertility, population, and GDP of the British economy between 1750 and 2000.

One extension of the present model can be made by endogenizing the mortality rate  $\xi_t$ . Considering that life expectancy is foremost affected by living standards, one way of doing this is assuming that the mortality rate is some decreasing and convex function of output per capita.

Moreover, the model economy can also be used to quantitatively investigate behavior of relevant variables in different economies. In this regard, similar simulations can be performed to explain data from various other European countries, but lack of data might be a serious issue here.

#### NOTES

1. Galor and Weil (2000) call these stages Malthusian, post-Malthusian, and modern growth regimes, respectively. Hansen and Prescott (2002) talk about stages that are only differentiated by the Malthus and Solow production functions.

2. This is also documented in Nerlove and Raut (2003) and in Clark (2005).

3. As Hansen and Prescott (2002) also do, I assume that each period in the OLG model economy corresponds to approximately 35–40 years.

4. There are also many studies such as Lagerlof (2006), Weisdorf (2006), and Strulik and Weisdorf (2008) that use the Galor–Weil model as their benchmark.

5. Lagerlof (2006) is another example of a quantitative study in this regard.

6. Tamura (2002) presents a model where human capital accumulation causes the economy to switch from agriculture to industry endogenously. In comparison to this paper, I look at a shorter



period; therefore my model performs better in terms of explaining the short-run fluctuations in the data after the industrial revolution. Moreover, I also incorporate young adult mortality into the analysis.

7. The data for population are obtained from Wrigley and Schofield (1989) and Wrigley et al. (1997). In an earlier draft of the paper I also used data presented in Floud and McCloskey (1994) and Maddison (2007). One important note should be made at this moment for all data used throughout the paper. To be able to make a better comparison with the simulation, all empirical data presented here were averaged for 35-year periods from 1716 to 1996; e.g., in the following figure, the population level for 1951 is not the actual population in that year, but the average population between 1916 and 1951. One exception is for 1716, where the average is taken from 1701 to 1716. Data from different sources listed above do not differ significantly, especially once this averaging is applied.

8. GRR data are taken from Clark (2005) and from Office of National Statistics, and life expectancy data from Arora (2001) and the Human Mortality Website: [www.humanmortality.org](http://www.humanmortality.org).

9. Data after 1870 are taken from the Office of National Statistics. Data before that are generated from the data presented in Broadberry et al. (2010).

10. Galor and Weil (2000) make a further assumption, namely,  $\psi_{eg} > 0$ . The intuition is that technological progress increases the return to education or that the erosion of human capital due to technological change decreases with education. As Lagerlof (2006) also emphasizes, this assumption is sufficient but not necessary to generate the result that  $e_{t+1}$  is increasing in  $g_{t+1}$ .

11. Notice that a similar function is also used by Lagerlof (2006). Moreover, this function also satisfies the fifth property that  $\psi_{eg} > 0$ , if I restrict  $\epsilon$  to be above some threshold level. In the simulation exercise below this assumption will hold anyway.

12. Robinson (1987) provides a very detailed survey of this literature.

13. See Romer (1986) or Wang and Xie (2004).

14. The implicit simplifying assumption made here is that capital in possession of the young who do not survive to the next period is automatically transferred to those who survive.

15. Specifically,  $\lambda = [\frac{1}{1-\epsilon} + \sqrt{1 + (\frac{1}{1-\epsilon})^2}] / b$ .

16. For all other values of  $\nu$  the modern sector is active at  $t = 0$ .

17. I should notice that the choice of the variance is somewhat arbitrary here; however, because I assume a constant variance, it only affects the level of  $\xi_t$ , not its trend, whereas the mean (average life expectancy) is time-variant and also affects the evolution of  $\xi_t$ .

18. Notice that when  $A_t = A_{P_t}$  and  $A_{t+1} = A_{P_{t+1}}$ , then  $g_{t+1} = (A_{P_{t+1}} - A_{P_t}) / A_{P_t} = A_P - 1$ .

19. Note that calculating output weights in period 1 requires knowledge of  $z_1$  and  $e_2$ , which in turn requires knowledge of  $g_2$ , etc. Therefore, what I actually guess is an output-weight vector from period 0 to  $t$ .

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## APPENDIX

Here I provide the proof of Proposition 2.

**Proof.** First notice that the modern production function is given by

$$Y_{M_t} = A_{M_t} \eta(S_t) K_{M_t}^\theta N_{M_t}^{1-\theta}. \quad (\text{A.1})$$

Given  $w$  and  $r_K$ , I can write the profit function (for simplicity of notation I drop time and modern sector subscripts) as

$$Y - wN - r_K K. \quad (\text{A.2})$$

The profit per unit is then

$$1 - w \frac{N}{Y} - r_K \frac{K}{Y}. \quad (\text{A.3})$$

If I multiply the reciprocal of (33) by  $N$ , I obtain

$$N/Y = \frac{1}{A\eta(S_t)} \left( \frac{N}{K} \right)^\theta, \quad (\text{A.4})$$

and similarly, multiplying the reciprocal of (33) by  $K$ , I obtain

$$K/Y = \frac{1}{A\eta(S_t)} \left( \frac{N}{K} \right)^{\theta-1}. \quad (\text{A.5})$$

Substituting (36) and (37) into (35), I get

$$1 - \frac{w}{A\eta(S_t)} \left( \frac{N}{K} \right)^\theta - \frac{r_K}{A\eta(S_t)} \left( \frac{N}{K} \right)^{\theta-1}. \quad (\text{A.6})$$

Now, maximizing this function with respect to  $N$  and  $K$ , I obtain the following FOCs (first-order conditions):

$$-\frac{w}{A\eta(S_t)} K^{-\theta} \theta N^{\theta-1} + \frac{r_K}{A\eta(S_t)} K^{1-\theta} (1-\theta) N^{\theta-2} = 0, \quad (\text{A.7})$$

$$\frac{w}{A\eta(S_t)} K^{-\theta-1} \theta N^\theta - \frac{r_K}{A\eta(S_t)} K^{-\theta} (1-\theta) N^{\theta-1} = 0. \quad (\text{A.8})$$

Both of these FOCs separately imply the same thing, which is

$$\frac{w}{1-\theta} N = \frac{r_K}{\theta} K \quad (\text{A.9})$$

or

$$\frac{N}{K} = \frac{r_K(1-\theta)}{w\theta}. \quad (\text{A.10})$$

Now what needs to be done is show that

$$1 - \frac{w}{A\eta(S_t)} \left( \frac{N}{K} \right)^\theta - \frac{r_K}{A\eta(S_t)} \left( \frac{N}{K} \right)^{\theta-1} > 0 \quad (\text{A.11})$$

if and only if inequality (18) is satisfied. To prove this, it is enough to show that (18) and (A.7) are equivalent.

To show this, I take (A.7), which immediately becomes

$$1 > \frac{w}{A\eta(S_t)} \left( \frac{N}{K} \right)^\theta + \frac{r_K}{A\eta(S_t)} \left( \frac{N}{K} \right)^{\theta-1}. \quad (\text{A.12})$$

Now, using (A.11), this becomes

$$1 > \frac{w}{A\eta(S_t)} \left[ \frac{r_K(1-\theta)}{w\theta} \right]^\theta + \frac{r_K}{A\eta(S_t)} \left[ \frac{w\theta}{r_K(1-\theta)} \right]^{1-\theta}, \quad (\text{A.13})$$

or

$$A\eta(S_t) > w \left[ \frac{r_K(1-\theta)}{w\theta} \right]^\theta + r_K \left[ \frac{w\theta}{r_K(1-\theta)} \right]^{1-\theta}, \quad (\text{A.14})$$

or

$$A\eta(S_t) > w^{1-\theta} r_K^\theta (1-\theta)^\theta \theta^{-\theta} + w^{1-\theta} r_K^\theta (1-\theta)^{\theta-1} \theta^{1-\theta}, \quad (\text{A.15})$$

or

$$A\eta(S_t) > \left( \frac{r_K}{\theta} \right)^\theta \left( \frac{w}{1-\theta} \right)^{1-\theta} (1-\theta + \theta), \quad (\text{A.16})$$

which is simply

$$A > \frac{1}{\eta(S_t)} \left( \frac{r_K}{\theta} \right)^\theta \left( \frac{w}{1-\theta} \right)^{1-\theta}. \quad (\text{A.17})$$

■

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